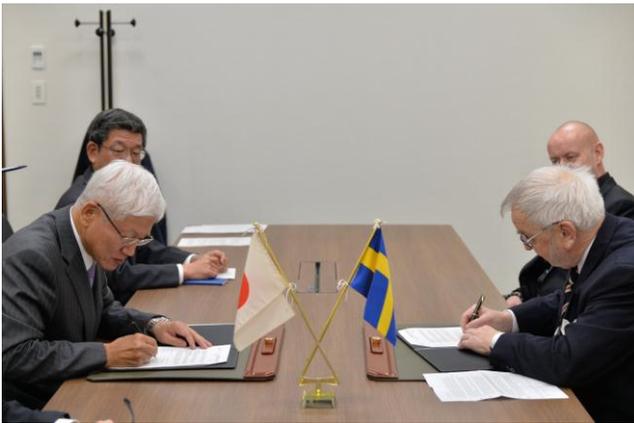


Conclusion of Exclusive European distributor agreement for Hydraulic hoses
Sumitomo Riko makes full-scale entry into European market via Hydraulic hose business

Sumitomo Riko Company Limited (Headquarters: Nakamura-ku, Nagoya, President and COO: Tetsu Matsui) has announced its signing of an exclusive distributor agreement with Hydroscand Aktiebolag (Head Office: Stockholm, Sweden) for the dealing of Hydraulic hoses. Covering 43 countries centered on Europe, the agreement marks the Sumitomo Riko Group's first full-scale entry into the European market via its Hydraulic hose business.



Björn Holmström (right) and President & COO Tetsu Matsui at the agreement signing ceremony



Relevant parties posing for a commemorative photo

The Sumitomo Riko Group has raised the strengthening of global sales in the Industrial Products and Materials field in its mid-term business plan 2015 VISION, and reinforced its production infrastructure in the Hydraulic hose business both in Japan and overseas until today. It launched its first overseas production base, TRFH Co., Ltd. (TRFH), in Hefei, China in 2004, followed in 2011 by Tokai Imperial Hydraulics India Pvt. Ltd. (TIH) in India. In 2013, it also established its global mother plant TRI Kyoto, Ltd. (TRK) in Ayabe, Kyoto. Having set up its global supply chain in Japan, China and India, it will now embark upon full-scale market development in Europe.

Hydroscand is a hose assembly company that has expanded to all areas of Europe, and deals in hydraulic hoses mainly for industrial machinery and construction machinery. In addition to sales and repairs at its stores, it offers a wide range of services such as on-site support from its service cars, and will start to handle Sumitomo Riko products in response to demand for higher quality and higher performance items.

Hydroscand's Owner/Chairman Björn Holmström and CEO Mats Nilsson attended the signing ceremony with Sumitomo Riko's Chairman & CEO Yoshiaki Nishimura, President & COO Tetsu Matsui and others to sign the agreement. Addressing those present, Mr. Holmström stated, "We are extremely proud to have been chosen as European partner. I am convinced that signing this agreement will add significant value to the mutual business performances." In reply, Mr. Matsui said, "This is a huge step in our aim for further growth in the global market. Through this collaboration, we intend to forge ahead with our business expansion by providing products that are consistent with European market trends in terms of cost and quality."

The Sumitomo Riko Group will take this opportunity to open up the slowly recovering European market in order to improve the brand value of the Group's products and further develop its business.

<Outline of Hydroscand>

Name: Hydroscand Aktiebolag

Address: Head Office: Stockholm, Sweden

Line of Business: Hydraulic Hose assembly, sale, aftersales service

Capital: 10 million SEK (Swedish krona)

Established: November 1969

Representative: Owner/Chairman: Björn Holmström, CEO: Mats Nilsson

Employees: Approximately 1,000 (as of December 2015)

Stores: 185 (Same as above)

Sales: Approximately 185 million Euros (fiscal 2014 results)

<Outline of agreement>

Countries covered: 43, centered on Europe

Products covered: Hydraulic Hoses



Corporate mark

【Contact Information】

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